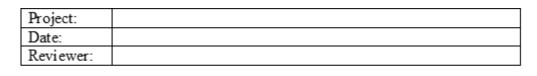
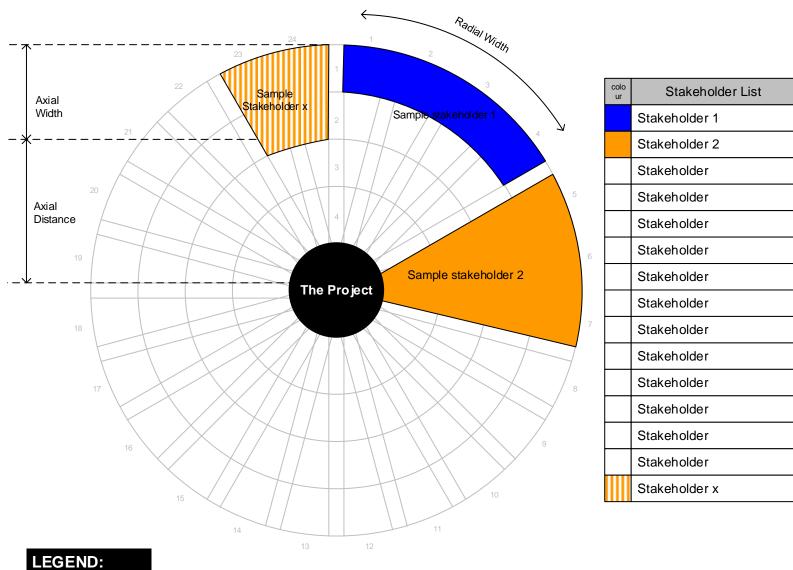
Stakeholder Circle





Power (radial width)	Proximity (axial distance)
4 – High capacity to formally instruct change	4 – Direct involvement with the project
3 – Some capacity to instruct change	3 – Routinely working on the project
2 – Informal capacity to cause change	2 – Detached, but with regular contact/input
1 – Low capacity to cause change	1 – Minimal direct involvement
Urgency of Interaction (axial width) 4 – Urgent and constant interaction 3 – Immediate and regular interaction 2 – Planned and medium-term interaction 1 – Routine communications only	Direction of Influence (colour) Orange – Upwards – Influencing senior mgmt to maintain organisational commitment Green – Downwards – Manage the project team (eg workers, contractors) Purple – Peer – Manage relationship with peers for collaboration rather than competition Blue – Outwards – Manage suppliers, vendors, users, external stakeholders